

Q1 2022 – Single Family Homes Marin Market Report



Comparing Q1 2022 and Q1 2021, Marin values are up 16.5% county wide while total units sold decreased 16.3%. Interest rates have risen significantly, however, values are staying strong in the low supply and high demand environment of Marin. Novato had the biggest gain with 25.7%. Second and third place go to Corte Madera (23.57%) and San Rafael (22.56%). The lowest gains happen to be Tiburon (9%), Larkspur (8.88%), and Sausalito (5.21%). Stellar property value gains everywhere! For specific neighborhood data or questions about the market, please contact me directly.

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	Q1 2022					Q1 2021			
	Average \$	Median \$	Average \$ Sq Ft	\$ Sq Ft Change	# Units	Average \$	Median \$	Average \$ Sq Ft	# Units
Belvedere	\$5,378,571.00	\$4,700,000.00	\$2,148.67	18.81%	7	\$5,396,464.00	\$5,751,000.00	\$1,808.47	7
Corte Madera	\$2,120,500.00	\$1,957,500.00	\$1,173.19	23.57%	16	\$1,695,389.00	\$1,587,500.00	\$949.45	18
Fairfax	\$1,633,176.00	\$1,370,000.00	\$937.10	15.40%	17	\$1,588,846.00	\$1,220,000.00	\$812.03	13
Greenbrae	\$2,042,667.00	\$1,848,500.00	\$896.37	9.72%	6	\$1,918,889.00	\$1,990,000.00	\$816.96	9
Kentfield	\$3,437,600.00	\$2,688,500.00	\$1,215.87	17.14%	10	\$3,115,904.00	\$2,800,000.00	\$1,037.95	13
Larkspur	\$2,255,500.00	\$2,175,000.00	\$1,111.63	8.88%	10	\$2,623,231.00	\$2,350,000.00	\$1,020.95	13
Mill Valley	\$2,358,577.00	\$2,129,000.00	\$1,180.23	21.86%	62	\$2,400,441.00	\$1,888,100.00	\$968.54	81
Novato	\$1,409,242.00	\$1,300,000.00	\$699.66	25.70%	95	\$1,268,744.00	\$1,135,000.00	\$556.63	121
Ross	\$6,987,500.00	\$6,775,000.00	\$1,427.94	19.53%	4	\$2,758,208.00	\$2,337,500.00	\$1,194.66	3
San Anselmo	\$1,989,975.00	\$1,800,500.00	\$985.87	17.24%	26	\$1,943,840.00	\$1,630,000.00	\$840.93	47
San Rafael	\$1,649,966.00	\$1,510,000.00	\$878.91	22.56%	98	\$1,509,767.00	\$1,350,000.00	\$717.14	97
Sausalito	\$2,648,554.00	\$2,400,000.00	\$1,142.95	5.21%	21	\$2,371,993.00	\$1,885,000.00	\$1,086.39	17
Tiburon	\$3,950,900.00	\$3,675,000.00	\$1,202.72	9.03%	30	\$3,739,281.00	\$3,187,500.00	\$1,103.12	34
Other	\$1,636,276.00	\$1,500,000.00	\$1,157.02	13.04%	29	\$1,837,586.00	\$1,350,000.00	\$1,023.53	29
Average/Total	\$2,821,357.43	\$2,559,214.29	\$1,154.15	16.26%	431	\$2,440,613.07	\$2,175,828.57	\$995.48	502

Data compiled from the MLS. It's reliable yet is subject to revision.