Q2 2022 – Single Family Homes Marin Market Intelligence



Comparing Q2 2022 with Q2 2021, Marin home values are up 14.7%. Year over year, total units sold decreased 17.9%, which followed Q1's trend at 16.3% down year over year. The market has turned in Marin as we see values topping out. Belvedere had the biggest gain at 36%, followed by Tiburon (26.7%), Sausalito (24%), and San Rafael (20.35%). Every part of Marin saw gains in value. The two most expensive towns by price per square foot are Belvedere (\$2,195) and Ross (\$1,644.51).

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	Q2 2022					Q2 2021			
	Average \$	Median \$	Average \$ Sq Ft	\$ Sq Ft Change	# Units	Average \$	Median \$	Average \$ Sq Ft	# Units
Belvedere	\$6,705,250.00	\$4,317,500.00	\$2,195.03	36.03%	8	\$5,396,464.00	\$5,751,000.00	\$1,808.47	7
Corte Madera	\$2,263,725.00	\$2,320,000.00	\$1,140.73	9.38%	35	\$1,695,389.00	\$1,587,500.00	\$949.45	18
Fairfax	\$1,481,261.00	\$1,415,000.00	\$924.39	10.78%	34	\$1,588,846.00	\$1,220,000.00	\$812.03	13
Greenbrae	\$2,578,929.00	\$2,432,500.00	\$1,067.63	10.63%	14	\$1,918,889.00	\$1,990,000.00	\$816.96	9
Kentfield	\$3,990,476.00	\$4,005,000.00	\$1,309.05	13.47%	21	\$3,115,904.00	\$2,800,000.00	\$1,037.95	13
Larkspur	\$3,199,722.00	\$3,350,000.00	\$1,199.18	7.27%	18	\$2,623,231.00	\$2,350,000.00	\$1,020.95	13
Mill Valley	\$3,160,522.00	\$2,525,000.00	\$1,316.13	11.21%	118	\$2,400,441.00	\$1,888,100.00	\$968.54	81
Novato	\$1,529,120.00	\$1,415,000.00	\$724.91	15.09%	161	\$1,268,744.00	\$1,135,000.00	\$556.63	121
Ross	\$6,862,917.00	\$4,850,000.00	\$1,644.51	5.25%	12	\$2,758,208.00	\$2,337,500.00	\$1,194.66	3
San Anselmo	\$2,560,523.00	\$2,352,500.00	\$1,078.53	18.45%	68	\$1,943,840.00	\$1,630,000.00	\$840.93	47
San Rafael	\$1,883,135.00	\$1,710,000.00	\$930.32	20.35%	151	\$1,509,767.00	\$1,350,000.00	\$717.14	97
Sausalito	\$3,403,488.00	\$3,187,500.00	\$1,358.13	24.05%	24	\$2,371,993.00	\$1,885,000.00	\$1,086.39	17
Tiburon	\$4,924,609.00	\$4,175,000.00	\$1,560.47	26.67%	38	\$3,739,281.00	\$3,187,500.00	\$1,103.12	34
All of Marin	\$2,539,596.00	\$1,967,500.00	\$1,078.19	14.72%	741	\$2,254,567.00	\$1,720,000.00	\$939.81	901

Data compiled from the MLS. It's reliable yet is subject to revision.

